#### Debtors' Ex. 4

## GOVERNMENT OF PUERTO RICO

Puerto Rico Fiscal Agency and Financial Advisory Authority

(1) AMENDMENTS FROM MARCH 13, 2017; (2) CORRECTIONS FROM APRIL 15, 2017 CONFORMED TO INCLUDE:

FAFAA LETTER FROM MAY 31, 2017 SEE EXHIBIT A FOR:

# **FISCAL PLAN FOR PUERTO RICO**

San Juan, Puerto Rico March 13, 2017





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## I. INTRODUCTION



# What the Government's Proposed Fiscal Plan Seeks to Achieve

INTRODUCTION

## Closing the Projected Baseline Fiscal Plan Deficit

- administration's December 2016 fiscal plan that was rejected by the Board. From the date the new administration took office, AAFAF and At the direction of the Oversight Board, the Government's new administration has prepared this Fiscal Plan which supersedes the prior its advisors have earnestly worked in cooperation with the Board's input to put forth a credible and reliable Fiscal Plan that will guide Puerto Rico's fiscal and economic recovery
- The Fiscal Plan commits to fiscal responsibility and implements specific revenue enhancements and targeted expenditure reductions to return Puerto Rico to fiscal stability and economic growth. In particular, the Fiscal Plan averts the \$67bn fiscal deficit from the prior administration's plan and achieves +\$7.9bn in cumulative cash flow available for debt service through the 10 year period

### **Further Improvement**

fiscal and economic measures as outlined in the Fiscal Plan. The Government is demonstrating its commitment to correcting the mistakes of the past. The Government is also mindful that in stopping the cycle of deficit spending, it must do so without undermining economic The Government fully appreciates that despite fiscal and economic uncertainties, now is the time to set the benchmark for the needed recovery or endangering the health, welfare or safety of the 3.5 million US citizens living in Puerto Rico

### **Bondholder Negotiations and Consensus**

- available cash resources that can be made available for debt service payments. The Fiscal Plan as proposed does not presume cash flow for respect to asserted constitutional or contractual rights and remedies, validity of any bond structure, or the dedication or application of tax debt service for any particular bondholder constituency, including clawed back cash and special revenues, nor does it take a position with Per PROMESA Section 2.01(b)(1)(1), the fiscal plan must provide a debt sustainability analysis. The Government's Fiscal Plan consolidates streams / available resources
- However, in achieving debt sustainability, Puerto Rico's bondholders will be called upon to share in the sacrifice needed for a feasible debt restructuring. The Government believes communication, grounded in fiscal responsibility, can create the opportunity for maximum improvements that demonstrate the Government's willingness to achieve maximum payment of its debt obligations as restructured. The Government believes that any fiscal plan should reflect commitment to develop and implement operational and structural consensus among stakeholders and pave the way for Puerto Rico's long-term fiscal stability and economic growth



## What the Fiscal Plan does not determine

INTRODUCTION

### Major Entities Impacted by the Fiscal Plan

The Fiscal Plan is for the Government as a covered entity under PROMESA. The Government's various taxes, fees and other revenues are provide for payment of expenses and capital investments in, among other covered entities: (1) Public Building Authority, (2) PR Sales Tax used to fund, subsidize or guarantee payments of the debt of many covered entities by various means. Accordingly, this Fiscal Plan does "PRCCDA"), (5) PR Infrastructure Finance Authority ("PRIFA"), (6) Employees' Retirement System ("ERS"), (7) University of Puerto Rico Financing Corporation ("COFINA"), (3) PR Highways and Transportation Authority ("HTA"), (4) PR Convention Center District Authority "UPR"), (8) Puerto Rico Industrial Development Company ("PRIDCO"), and (9) Government Development Bank ("GDB")

### Major Entities Not Covered by the Fiscal Plan

("PREPA"), (2) Puerto Rico Aqueduct and Sewer Authority ("PRASA"), (3) The Children's Trust Fund and (4) Puerto Rico Housing Finance Authority ("PRHFA"). As a result, this Fiscal Plan does not take a position with respect to these entities' financial prospects or the debt There are four entities whose revenues and expenses are not included in this Fiscal Plan: (1) Puerto Rico Electric Power Authority sustainability of such entities

## Legal & contractual issues not determined by the Fiscal Plan

The Fiscal Plan does not attempt to resolve, among others, the following issues:

- The mechanisms by which projected cash flow available for debt service should be allocated to different debt instruments
- What is an essential service for purposes of the exercise of the Government's police power
- The scope, timing or specific use of revenues to be frozen or redirected as 'claw back' revenue
- The value, validity and /or perfection of pledges
- Whether any particular bond or debt issuance may have been improvidently issued
- What the Government is permitted to accomplish through the increase or decrease of dedicated taxes, fees, tolls or other revenue sources

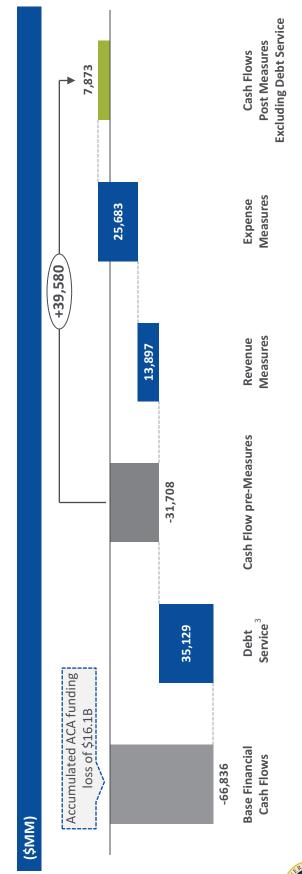


# II. FINANCIAL PROJECTIONS



## The Government will undertake fiscal measures that will reduce the fiscal gap by \$39.6B, and create a 10 year cash flow surplus of \$7.9B

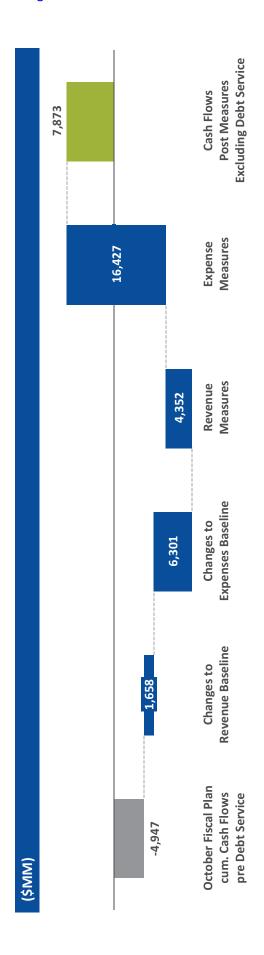
- Based on the currently stated debt obligations, the 10-year budget gap is expected to reach \$66.9B
- ~\$35.1B of expected principal and interest payments during the forecast period
- The Fiscal Plan estimates cash flows available for debt service. The chart below shows the key components of the forecast, including:
- Base fiscal gap of \$66.8B which includes full cost of debt service and does not include the impact of revenue and expense measures
- Revenue and expense measures of \$13.9B and  $\$25.7B^1$
- Revenue Measures: stabilizing corporate tax revenue through tax reform positively affects cash flows by \$7.9B
  - Expense Measures: \$19.2B of \$25.7B (79%) due to Government right-sizing initiatives<sup>2</sup>





## The current fiscal plan is a significant departure from the version presented in October, as it commits to higher revenue and expense measures of \$4.4B and \$16.4 B, respectively

- The October proposed Fiscal Plan estimated negative cumulative cash flows pre-debt service over the projection period ('17-'26) of (\$4.9B) vs. the Current Fiscal Plan projections estimating positive cumulative cash flows pre-debt service of \$7.92B. The change is comprised primarily of:
- Negative net impact on cash flows available for debt service, pre-Measures of -\$8.0B
- Decrease in total revenues of \$1.7B
- Decreased expenses of \$6.3B
- Enhanced revenue measures of \$4.4B
- Additional savings from Expense Measures of \$16.4B





### FINANCIAL PROJECTIONS

## A summary of financials for the 10-year projection period shows positive cash flows postmeasures, before debt service of \$7.9B

(\$MM)											
Fiscal year ending June 30 (\$ in millions)	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	'17 - '26 total
PR Nominal GNP Growth	(2.2%)	(2.8%)	(2.4%)	(0.5%)	(0.4%)	0.3%	1.0%	1.6%	2.1%	2.6%	
Revenues before Measures <sup>1</sup>	\$18,952	\$17,511	\$16,407	\$16,434	\$16,494	\$16,590	\$16,746	\$16,953	\$17,204	\$17,509	\$170,799
Noninterest Exp. before Measures <sup>1</sup>	(\$17,872)	(\$18,981)	(\$19,233)	(\$19,512)	(\$19,950)	(\$20,477)	(\$20,884)	(\$21,310)	(\$21,973)	(\$22,316)	(\$202,507)
Cash flows pre-Measures	\$1,080	(\$1,470)	(\$2,826)	(\$3,077)	(\$3,456)	(\$3,886)	(\$4,139)	(\$4,357)	(\$4,769)	(\$4,807)	(\$31,708)
Measures											
Revenue measures	1	924	1,381	1,384	1,531	1,633	1,740	1,752	1,766	1,785	13,897.1
Expense measures	1	951	2,012	2,415	2,983	3,156	3,255	3,357	3,724	3,830	25,683.3
Net impact of measures	:	1,875	3,393	3,799	4,515	4,789	4,995	5,108	5,491	5,615	39,580
Cash flows post-Measures, before Debt Service	\$1,080	\$404	\$567	\$722	\$1,059	\$903	\$857	\$751	\$722	\$808	\$7,873

Cash flows post-measures, before debt service trends:

- FY 2017 estimate of \$1.1B, declining to a low of \$0.4B in FY 2018, driven by GNP contraction and ERS Paygo contributions of \$1.0B in FY
- Forecast peaks at \$1.1B in FY 2021 before declining to \$0.8B by FY 2026. Decline is primarily driven by Affordable Care Act ("ACA") funding expiration that increase steadily from ~\$0.9B in FY 2018 to ~\$2.4B in FY 2026
- Expense measures include \$1.3B in supplier payment pay downs through the projection period



### **Revenues Before Measures**

FINANCIAL PROJECTIONS

(SIMIM)											
Fiscal year ending June 30 (\$ in millions)	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	'17 - '26 total
PR Nominal GNP Growth	(2.2%)	(2.8%)	(2.4%)	(0.5%)	(0.4%)	0.3%	1.0%	1.6%	2.1%	2.6%	
Revenues											
General Fund Revenues:											
Individual Income Taxes	\$1,892	\$1,760	\$1,718	\$1,709	\$1,703	\$1,708	\$1,725	\$1,752	\$1,789	\$1,836	\$17,592
Corporate Income Taxes	1,515	1,473	1,437	1,430	1,424	1,429	1,443	1,466	1,497	1,536	14,649
Non-Resident Withholdings	685	999	029	647	644	646	652	663	229	694	6,624
Alcoholic Beverages	268	260	254	253	252	253	255	259	265	272	2,591
Cigarettes	112	109	106	106	105	106	107	108	111	114	1,083
Motor Vehicles	330	321	313	311	310	311	314	319	326	335	3,191
Excises on Off-Shore Shipment Rum	206	173	175	176	178	179	180	182	183	184	1,816
Other General Fund Revenue	391	386	377	375	373	374	378	384	392	402	3,833
Total	5,399	5,148	5,030	5,007	4,989	5,005	5,055	5,134	5,239	5,372	51,378
General Fund Portion of SUT (10.5%)	1,718	1,655	1,596	1,553	1,511	1,484	1,472	1,474	1,487	1,512	15,463
Net Act 154	2,075	1,556	1,038	1,038	1,038	1,038	1,038	1,038	1,038	1,038	11,931
General Fund Revenue	\$9,192	\$8,360	\$7,664	\$7,598	\$7,538	\$7,527	\$7,565	\$7,646	\$7,764	\$7,921	\$78,773
Additional SUT (COFINA, FAM & Cine)	850	877	906	936	896	1,003	1,039	1,078	1,118	1,161	9,936
Other Tax Revenues	1,337	1,396	1,401	1,411	1,423	1,429	1,436	1,445	1,455	1,467	14,199
Other Non-Tax Revenues	629	929	582	594	622	630	635	642	649	999	6,174
Adj. Revenue before Measures	\$11,958	\$11,208	\$10,552	\$10,539	\$10,550	\$10,588	\$10,675	\$10,810	\$10,986	\$11,215	\$109,082
Federal Transfers	6,994	7,168	7,372	7,477	7,623	7,835	8,023	8,212	8,469	8,675	77,847
Loss of Affordable Care Act ("ACA") Funding	1	(865)	(1,516)	(1,582)	(1,680)	(1,833)	(1,953)	(2,069)	(2,251)	(2,382)	(16,130)
Revenues before Measures	\$18,952	\$17,511	\$16,407	\$16,434	\$16,494	\$16,590	\$16,746	\$16,953	\$17,204	\$17,509	\$170,799



## **Non-Interest Expenses Before Measures**

FINANCIAL PROJECTIONS

(\$MM)											
Fiscal year ending June 30 (\$ in millions)	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	'17 - '26 total
Expenses											
General Fund Expenditures:											
Direct Payroll	(\$3,271)	(\$3,309)	(\$3,342)	(\$3,375)	(\$3,413)	(\$3,458)	(\$3,509)	(\$3,563)	(\$3,619)	(\$3,675)	(\$34,532)
Direct Operational Expenses	(904)	(918)	(926)	(936)	(946)	(323)	(973)	(988)	(1,003)	(1,019)	(9,574)
Ountes Special Appropriations	(3,890)	(4,037)	(4,068)	(300)	(4,209)	(4,140)	(4,143)	(4,136)	(4,250)	(4,147)	(41,087)
General Fund Expenses	(8,329)	(8,596)	(8,688)	(8,738)	(8,941)	(8,929)	(8,993)	(0906)	(9,259)	(9,236)	(88,768)
Other: Paygo Contributions in Excess of Asset Balance	I	(686)	(1,014)	(982)	(964)	(1,151)	(1,177)	(1,217)	(1,251)	(1,278)	(10,026)
Run-Rate Capital Expenditures	(283)	(400)	(407)	(415)	(422)	(429)	(437)	(442)	(453)	(462)	(4,154)
Total other	(283)	(1,389)	(1,421)	(1,400)	(1,386)	(1,581)	(1,614)	(1,662)	(1,704)	(1,739)	(14,180)
Component Units, Non-GF Funds and Ent. Funds:											
Net Deficit of Special Revenue Funds	(110)	(130)	(146)	(154)	(162)	(169)	(173)	(176)	(176)	(174)	(1,571)
Independently Forecasted Non-Enterprise CUs	(452)	(380)	(433)	(558)	(639)	(752)	(859)	(963)	(1,109)	(1,210)	(7,356)
HTA Operational Expenses Other	(246) (44)	(234)	(236)	(238)	(239)	(243)	(246)	(250)	(254)	(258)	(2,444)
Total	(853)	(785)	(845)	(086)	(1,071)	(1,194)	(1,310)	(1,420)	(1,572)	(1,675)	(11,705)
Disbur. of Tax Revenues to Entities Outside Plan	(332)	(302)	(304)	(307)	(313)	(314)	(316)	(319)	(322)	(334)	(3,168)
Adj. Expenses before Measures	(\$9,800)	(\$11,071)	(\$11,259)	(\$11,425)	(\$11,712)	(\$12,018)	(\$12,234)	(\$12,461)	(\$12,857)	(\$12,984)	(\$117,822)
Federal Programs	(6,994)	(7,168)	(7,372)	(7,477)	(7,623)	(7,835)	(8,023)	(8,212)	(8,469)	(8,675)	(77,847)
Reconciliation Adjustment Other non-recurring	(585) (493)	(592) (150)	(598)	(604)	(610) (5)	(618)	(627)	(637)	(647)	(657)	(6,175)
Total	(8,072)	(7,910)	(7,975)	(8,086)	(8,238)	(8,458)	(8,650)	(8,849)	(9,116)	(9,332)	(84,685)
Noninterest Exp. before Measures	(\$17,872)	(\$18,981)	(\$19,233)	(\$19,512)	(\$19,950)	(\$20,477)	(\$20,884)	(\$21,310)	(\$21,973)	(\$22,316)	(\$202,507)



**Assumptions and Methodology: Revenue** 

Category	Description	'17 Revenue '	<b>26 Revenue</b> \$MM	2017 – 2026 Growth Methodology
1 Taxes	<ul> <li>Individual Income Taxes</li> <li>Corporate Income Taxes</li> </ul>	3,407	3,371	<ul> <li>Grows with PR Nominal GNP Growth Factor</li> <li>Excludes corporate tax reform and compliance impact which is included within fiscal measure reform analyses</li> </ul>
2 Other General Fund Revenue	General Fund	391	402	Grows with PR Nominal GNP Growth Factor
3 Act 154	<ul><li>Act 154</li><li>Act 154 / Foreign Company Tax Losses</li></ul>	2,075	1,038	<ul> <li>Act 154 revenue is sustained at 2017 levels until 2026</li> <li>Losses equal (519) in 2018, double in 2019, and sustained at 2019 levels</li> </ul>
4 SUT	<ul> <li>General Fund Portion of SUT (10.5%)</li> <li>Additional SUT (COFINA, FAM, &amp; Cine)</li> </ul>	2,568	2,673	<ul> <li>Total SUT grown at PR Nominal GNP growth</li> <li>Allocation proportions grow at historical levels</li> </ul>
5 ACA Loss	<ul> <li>Loss of Affordable Care Act ("ACA")</li> <li>Funding</li> </ul>	0 -2,382		<ul><li>Initial decrease from (865) in 2018 to (1,516) in 2019</li><li>Annual growth in loss of 6.7% from 2019 to 2026</li></ul>
6 Component Units	<ul><li>Other Tax Revenues</li><li>Other Non-Tax Revenues</li></ul>	1,916	2,132	Grows with PR Nominal GNP Growth Factor & Elasticity



# Assumptions and Methodology: Expenses (1/2)

1	Description	tion	\$MM	\$MM	2017 – 2016 Growth Methodology
1 Direct Payroll	• Payrol • Educat • Police	Payroll and Operational Expenses Education Payroll Police Payroll	-3,271	-3,675	<ul> <li>Growth based on previous year multiplied by PR Inflation and Inflation pass-through to payroll</li> </ul>
2 Direct Operational Expenses	<ul><li>Legislature</li><li>Departmen</li><li>Other Agen</li></ul>	Legislature Department of Education Other Agencies	-907	-1,019	<ul> <li>Growth based on previous year multiplied by PR Inflation and Inflation pass-through to payroll</li> </ul>
3 Utilities	Power     PBA O     Insurai	Power and Water PBA Operating Subsidy (Rent) Insurance Premiums	-260	-396	<ul> <li>PBA Operating Subsidy maintains</li> <li>Power and water have initial increase due to subsidy reduction with steady year-over-year growth until 2026</li> </ul>
4 Special Appropriations	• • • •	UPR Judicial and Municipalities Retirement Systems Health Insurance	-3,890	-4,147	<ul> <li>UPR, Judicial and Municipalities increase in 2018, maintain steady-state following initial growth</li> </ul>
Paygo Contributions in Excess of Asset Balance	Required Pa TRS and JRS	Required Pay-go contribution: ERS, TRS and JRS		0 -1,278	<ul> <li>Paygo program for ERS, TRS and JRS is initiated in 2018 with initial expenses of \$989MIM</li> <li>Steady growth in expenses starting in 2020</li> </ul>
6 Run-Rate Capital Expenditures	Non-G     the Bar     Growtl	Non-Growth Capital Expenditures in the Base (Run-Rate) Growth Capex	-284	-462	<ul> <li>Initial increase in 2018 to \$400MM and steady growth in following years based on previous year multiplied by PR Inflation following</li> </ul>



Assumptions and Methodology: Expenses (2/2)

FINANCIAL PROJECTIONS

Category	Description	<b>2017</b> 20 \$MM	<b>2026</b> \$MM	2017 – 2026 Growth Methodology
7 Reconciliation Adjustment	Reconciliation Adjustment	-585	-657	<ul> <li>Initial increase in 2018 to \$592MM with steady increase until 2026</li> <li>Reconciliation adjustment based on midrange estimate provided by E&amp;Y analysis and audit</li> </ul>
8 Other Non- Recurring	<ul> <li>Payment of Past-Due Tax Refunds</li> <li>Transition and restructuring costs</li> </ul>	-493		<ul> <li>Initial decline in tax refunds in 2018 from \$493MM to \$150MM, decline in 2019 from \$150MM to \$5MM, and elimination of non-recurring expenses in 2023</li> <li>Costs to implement restructuring (\$370MM over 10 years)</li> </ul>
9 Component Units	<ul> <li>Net Deficit of Special Revenue Funds</li> <li>Independently forecasted non-enterprise</li> <li>HTA Operational Expenses</li> </ul>	-853	75	<ul> <li>Net Deficit of Special Revenue Funds growth is based on previous year multiplied by PR Inflation</li> <li>Non-enterprise expenses include ASEM, ASES, ADEA, PRCCDA, PRIDCO, PRITA, Tourism, and UPR deficits</li> <li>PBA and the Port Authority run a surplus in 2017 that transitions towards deficit beginning in 2018</li> <li>Initial HTA decline in expenses due to a reduction in Past Due AP costs</li> </ul>



Assumptions and Methodology: Macroeconomic Factors

FINANCIAL PROJECTIONS

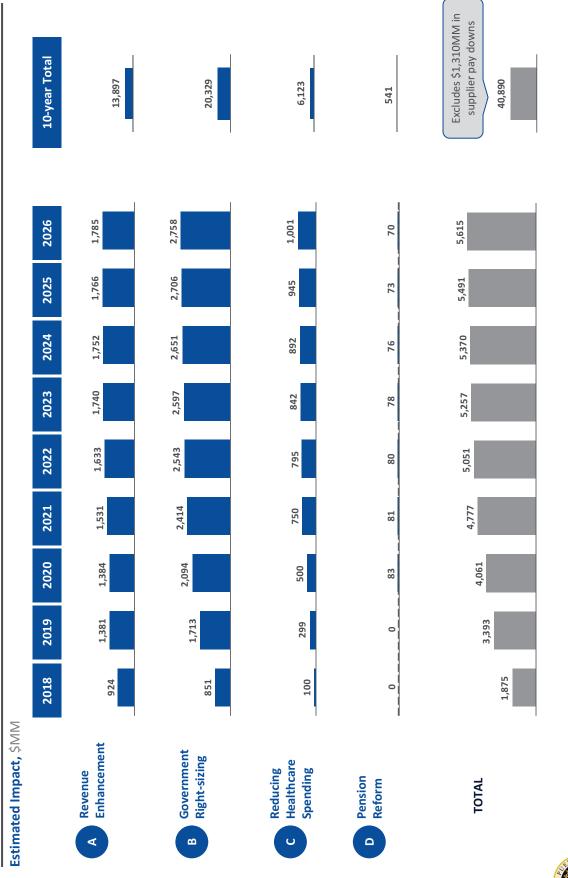
וֹעָ	Category	Descr	Description, %	%								2017 – 2026 Growth Methodology
	PR Nominal GNP Growth Factor	-2.2	-2.8	-2.4	-0.5	-0.4	0.3	1.0	1.6	2.1	2.6	<ul><li>Initial decrease to 97.2% in 2019</li><li>Increase in 2020 to 99.5%</li><li>Steady, minimal growth until 2026</li></ul>
~	PR Inflation	-0.2	1.2	1.0	1.0	1:1	1.3	1.5	1.5	1.6	1.6	<ul> <li>Initial negative inflation of -0.2% in 2017 increasing to 1.2% in 2018, 1.0% in 2019 with steady, minimal growth in Inflation until 2026</li> </ul>
	PR Population Growth Factor	-0.2	-0.2	-0.2	-0.2	-0.2	-0.2	-0.2	-0.2	-0.2	-0.2	Maintenance of 2017 PR Population Growth     Factor of 99.8% -0.2
	US Population Growth	8.0	0.8	0.8	0.8	0.8	0.8	0.8	0.7	0.7	0.7	<ul> <li>Maintenance of 2017 US Population Growth of 100.8% until 2024, where it drops to 100.7%</li> </ul>



# III. FISCAL REFORM MEASURES



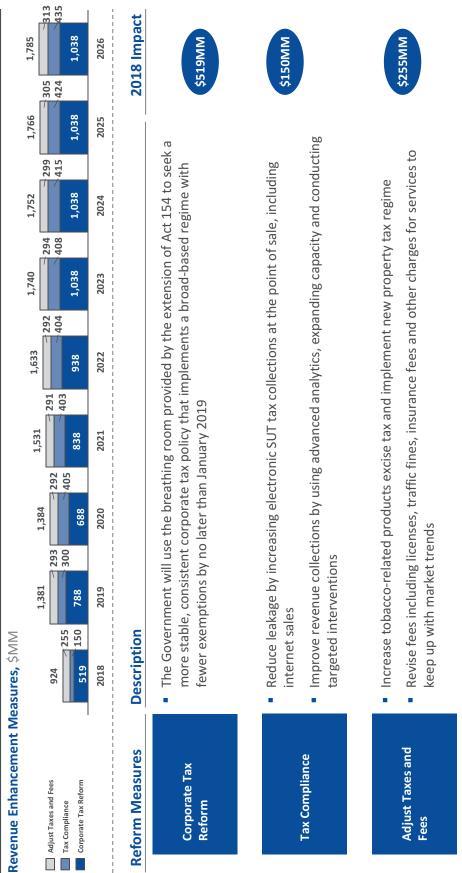
Fiscal Reform measures reduce the 10-year financing gap by \$39.6B





## Hacienda will embark in a multi-year transformation process to reduce leakage, improve revenue collections and adjust fees

#### 1,766 1,752 1,740 1,633 1,531 1,384 1,381





# The Government must embark on a transformative journey in order to provide core services to citizens in an efficient and fiscally responsible manner

# Government Right-Sizing Measures¹, \$MM

Personnel Related Non-Personnel Related Reduction of Subsidies 851 / 190	2018 2019	Reform Measures Description	<ul> <li>Freeze on payroll increases for fiscal years 2018 to 2020</li> <li>Improve employee mobilization across government, uniform fringe benefits and eliminate vacation and sick day liquidations to produce higher attrition rates or other payroll-related savings</li> </ul>	<ul> <li>Freeze on operational cost increases for fiscal years 2018 to 2020</li> <li>Non-Personnel Related services to private entities, centralizing services to eliminate duplication, achieve procurement savings or other cost-cutting measures</li> </ul>
2,094 602 668	2020 20		ll increases for fiscal years 2018 to 2020 ee mobilization across government, unif < day liquidations to produce higher attri	cost increases for f Government work ities, centralizing se cutting measures
2,414     2,543       695     785       819     830       900     929	2021 2022		s 2018 to 2020 overnment, uniform luce higher attritior	iscal years 2018 to s by reducing non-c ervices to eliminate
2,597 796 842 960	2023		fringe benefits a	2020 ore expenses, ey duplication, ach
2,651 808 855 989	2024		and eliminate ayroll-related	ternalizing ieve procurem
2,706 820 868 1,018	2025	20	•	
2,758 832 882 1,044	2026	2018 Impact	\$250MM	\$190MM



20

\$411MM

Gradually reduce general fund subsidies to the University of Puerto Rico, municipalities and

other direct subsidies to the private sector

Reduction of Subsidies

Proactively engage with the University of Puerto Rico, municipalities, as well as industry

partners, to mitigate the economic development impact of subsidy removal

#### Case:17-03283-LTS Doc#:18785-4 Filed:10/27/21 Entered:10/27/21 02:42:00

#### Amendment No. 1:

# Furlough and Christmas Bonus Amendment to the Commonwealth's Proposed Fiscal Plan:

The Government's Fiscal Plan requires additional safeguards to ensure that sufficient liquidity and budgetary savings are realized to fund essential services in FY 18. Accordingly, the fiscal plan for the Commonwealth that the Oversight Board certifies should be the Government's fiscal plan amended to include the use of (a) a furlough program and (b) removal of all Christmas bonuses, to achieve necessary liquidity and budgetary savings.

The furlough program shall be formulated to:

- Achieve \$35 million to 40 million in monthly savings, through furloughs equivalent to
- 4 days per month for most Executive branch government personnel; and
- 2 days per month for teachers and frontline personnel at 24-hour institutions.
- Frontline law enforcement personnel shall be exempt from the furlough program.

During fiscal year 2018, the Christmas bonus shall be eliminated, and the furlough program shall take effect on July 1, 2017, unless either or both of the bonus elimination and furlough program are subsequently repealed or decreased on occurrence of the following respective conditions:

### Furlough Program – July 1, 2017

implementation plan for its right-sizing measures, as well as a liquidity plan, reasonably expected to generate an additional \$200MM cash If the Oversight Board determines in its sole discretion that the Government has submitted with its proposed budget by April 30, 2017 an reserve by June 30, 2017, there shall be no furloughs commencing July 1, 2017, with all furloughs for the fiscal year 2018 to commence September 1, 2017 unless fully or partially eliminated in accordance with the criteria below.

### Furlough Program – September 1, 2017

implementation plan for its right-sizing personnel measures reasonably expected to generate sufficient savings, there shall be no furloughs If the Oversight Board determines in its sole discretion that the Government has submitted with its proposed budget by April 30, 2017 an commencing September 1, 2017. If in the Board's sole discretion, the Government's plan is not reasonably expected to generate sufficient savings, then depending on the level of savings the Board determines is likely to be achieved, the Board shall determine whether the full furlough program commencing September 1, 2017 shall be decreased or eliminated.

## 3. Christmas Bonus Elimination – September 30, 2017

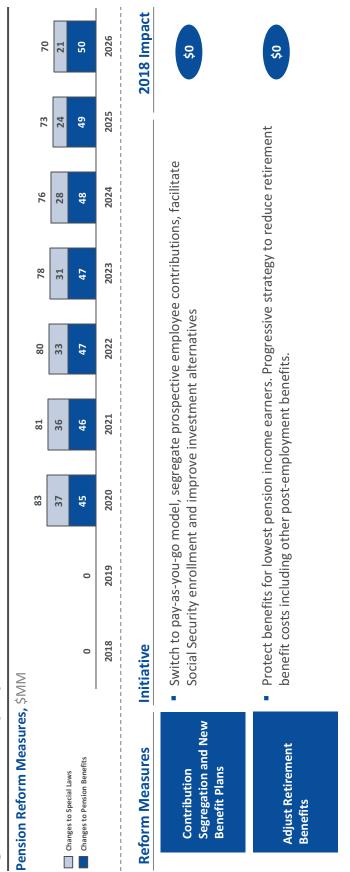
September 1, 2017 indicates sufficient savings have been and will timely be achieved through the Government's right-sizing measures, the Board If in the Board's sole discretion to be exercised no later than September 30, 2017, the trend of the Commonwealth's personnel costs as of shall determine whether the full elimination of the Christmas bonus shall be modified into (a) a partial reduction of the bonus or (b) no elimination of the bonus.

# The Government will focus on improving efficiencies, adjusting benefits and developing a new healthcare model in order to achieve savings in healthcare spend

Reducing Healthcare Spending Measures, \$MM	Spendir	g Measure	s, \$MM								
Modify Benefits Package			45	ıo		750	795	842	892	945	1,001
Reduce Drug Cost   Improve Payment Integrity   Pay for Value		38 100 / 25 38	299 / 84		500	750	795	842	892	945	1,001
New Healthcare Model		2018	2019	20	2020	2021	2022	2023	2024	2025	2026
Reform Measures		Description									2018 Impact
		Establish	uniformed fe	ee sche	edules an	d limit reimb	ursement ra	<ul><li>Establish uniformed fee schedules and limit reimbursement rates for providers</li></ul>	ers		
Pay for Value	•	Replace current		sharin	ıg arrang(	ement with I	MCOs and re	profit sharing arrangement with MCOs and replace with a Medical Loss Ratio	Medical Loss	Ratio	\$38MM
Improve Payment		Establish partner have left the syst	partnerships the system o	to incl	rease the	ships to increase the scrutiny of premium em or have another health insurance plan	oremium pay ance plan	ships to increase the scrutiny of premium payments for beneficiaries that em or have another health insurance plan	neficiaries tł	hat	
Integrity			Establish Medicaid Fraud Control Unit and System to reduce waste, fraud and abuse	aud Col	ntrol Unit ud and ab	t and implen ouse	nent the Mec	id Fraud Control Unit and implement the Medicaid Management Information e waste, fraud and abuse	ement Inforr	nation	\$25MM
Reduce Drug Cost	•		Reduce outpatient drug s mandatory dispensing of shared-savings initiatives	ug sper gof ger ves	nding by i neric drug	ncrease pha 3s, updating 1	rmacy discoι the preferreα	Reduce outpatient drug spending by increase pharmacy discounts on branded drugs, enforce mandatory dispensing of generic drugs, updating the preferred formulary and establishing shared-savings initiatives	ed drugs, en nd establishi	ıforce ing	\$38MM
Modify Benefits Package		Evaluate s without a	services that dversely affe	could ecting a	be cappe access for	Evaluate services that could be capped and/or eliminated frc without adversely affecting access for Mi Salud beneficiaries	minated fron eneficiaries	Evaluate services that could be capped and/or eliminated from the current benefit package without adversely affecting access for Mi Salud beneficiaries	benefit pack	age	0\$
New Healthcare Model		<ul> <li>Develop a and the p.</li> <li>greater cc</li> </ul>	n new health atient pays f ompetition a	care m or prei long w	odel in w mium ser ith the ca	Develop a new healthcare model in which the Government and the patient pays for premium services selected resultir greater competition along with the capped PMPM amount	vernment pa :d resulting ir 1 amount	Develop a new healthcare model in which the Government pays for basic, less costly benefits and the patient pays for premium services selected resulting in cost reductions attributed to greater competition along with the capped PMPM amount	ess costly be ons attribute	nefits ed to	0\$



## Segmentation of the defined contribution structure will protect the retirement savings of government employees





#### Amendment No. 2:

## Pension Amendment to the Commonwealth's Proposed Fiscal Plan:

All or virtually all pension fund assets will be depleted before 2022. ERS, TRS, and JRS have combined liabilities of at least \$50 billion and a combined funded ratio below 8% Despite previous reform efforts, Puerto Rico's pension systems have not stabilized. Structural changes are required to ensure long-term stability and restore public confidence in the pension system. Accordingly, the public pension systems must be overhauled through the measures in the Commonwealth's proposed fiscal plan, supplemented to provide for progressively reduced total pension outlays by 10% by fiscal year 2020, to ensure the system can meet its obligations, with protections to ensure that no member is pushed below the federal poverty line as a result of the reductions.

The system overhaul shall be formulated by the Commonwealth and the Board on or before June 30, 2017, and be guided by the following

- Fund existing pension obligations on a "paygo" basis, liquidating assets to help fund benefits and using general fund revenues to pay benefits owed under previous plans ij
- Enroll all active members and new hires in defined contribution accounts that segregate and protect their contributions to pay for their own future benefits, and: 7
- Offer employees diversified, low-cost "index funds" similar to the federal government's Thrift Savings Plan
- Ensure that employees retain the full return on their contributions, without the 20% "tax" currently charged by hybrid plans; and
- Beginning in 2020, enroll all newly-hired teachers and public safety workers in Social Security, and, to the extent practicable, enroll current teachers and public safety employees under age 40 in Social Security. ω.

# IV. STRUCTURAL REFORMS



### STRUCTURAL REFORM MEASURES

# Implementing the package of structural reforms will provide a cumulative 2.0% increase in GNP growth



### Improve Ease of Business Activity



### Improve Capital Efficiency

#### **Energy Reform**

#### Institute public policy measures aimed to employment opportunities, and foster private sector employment growth to attract new businesses, create new 1a Increase Labor Participation increase labor demand

#### Change welfare and labor incentives to encourage greater sector participation thus increasing labor supply

### **Permitting Process Reform**

increase business friendly environmental Centralize, streamline, and modernize and expedite permitting processes; and economic growth

#### Tax Reform

 Lower marginal tax rates and broaden the efficiency, ease of doing business and existing tax code to achieve gains in tax base; simplify and optimize the reducing tax evasion

### Regulatory Reform

to reduce the drag of government on the Reduce unnecessary regulatory burdens private sector

### 2a Infrastructure Reform

quality of public services in roads, ports, telecommunications, water and waste, investing in critical infrastructure and Augmenting competitiveness by strategically important sectors knowledge services, and other

### **Public-Private Partnerships**

2b

 Leverage key public assets through long term concessions to optimize quality of public infrastructure, services to public and sustainable operations and maintenance

#### **Critical Projects**

22

 Implement management system to boost development of critical projects through expedited processes

#### **Energy Reform** 3a

Leverage and facilitate expedited private efficient, and environmentally compliant allow for greater competition in energy operations and services to clients; and energy infrastructure; reform PREPA sector investments in modern, costgeneration

### **Promoting Economic Development** 4

### 4a Enterprise Puerto Rico

 Promote productivity growth, attract FDI & incentivize investments in technology through collaboration with the private sector

### 4b Destination Marketing Organization

efforts & continuity under a single brand and as a unified front representing all of Externalize the overseeing of marketing Puerto Rico's tourism components



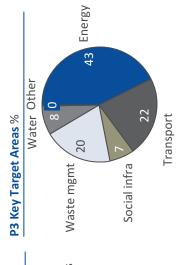
# The initial stage of the P3 program includes launching of ~\$5B of projects during the 2017-2019 calendar years that have been identified and are in project preparation

### P3 Project Identification

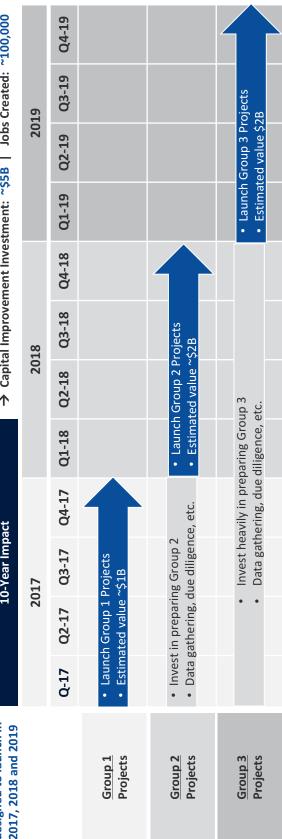
- priority projects with P3 Identified initial list of potential
- efficient delivery of public Assessed project business needs, the economy, and priority infrastructure cases and impacts on services
- on projected sequencing, Split into 3 groups based designed to launch in

## Key Considerations in the Overall P3 Implementation

- progression from easily executable/advanced permitting to more difficult/less Project sequencing is designed to effectively progress the advancement of projects and avoid major obstacles in the shortest timeline possible (i.e., advanced projects)
  - relevant, as leverage to maximize the unused federal funds current available Need to promote and improve funding models to use private funds, where



→ Capital Improvement Investment: ~\$5B | Jobs Created: ~100,000 10-Year Impact



(Project timeline includes P3 concessions included in Externalization measures)



# V. DEBT SUSTAINABILITY ANALYSIS



### **DEBT SUBSTAINABILITY**

### **Debt summary**

- Below is a summary of the debt (excluding pension liabilities) considered in the fiscal plan
- publicly available information. On behalf of the Board, Ernst & Young is conducting an assessment of the debt outstanding to confirm these figures. Note: Amounts are estimated as of February 2017 and based upon preliminary unaudited numbers provided to AAFAF by issuer agencies and from Estimated amounts are subject to further review and may change

## Summary of debt outstanding as of February 2017 (\$MM)

DSRF	Balance	I	1	101	9	:	44	2	1	19	6	19	1	1	\$242		9	93	85	33	1	29	\$276	\$518		
Total Debt	Service FY 17-19	\$3,284	2,121	266	782	1,863	200	464	257	145	16	54	1	1	\$10,558		2,775	966	140	134	1	n.a.	\$4,044	\$14,602		
Loans from	GDB/MFA Entities	\$169	1	1,734	182	1	I	49	l	92	145	78	1	3,975	\$6,409		36	229	l	85	1	2,036	\$2,386	\$8,795		
Total Bonds &	Private loans	\$13,267	17,580	4,124	4,097	4,126	3,156	2,207	1,197	496	386	156	28	639	\$51,461		8,956	4,568	1,460	542	98	1,696	\$17,320	\$68,781	(3,766)	8,795
	Private Loans	\$24	1	1	1	203	1	1	1	0	1	1	28	413	899\$		269	584	1	1	86	1,140	\$2,520	\$3,188		
Unpaid	P&l¹	\$1,146	1	9	117	742	1	232	172	1	1	1	1	29	\$2,444		1	13	1	1	1	1	\$13	\$2,457		
	CAB	\$84	6,155	135	1	1	498	409	1	1	1	11	ı	ı	\$7,293		1	28	613	1	ı	1	\$641	\$7,933		
	Bond principal	\$12,013	11,425	3,983	3,980	3,182	2,658	1,566	1,025	496	386	145	:	197	\$41,056		8,259	3,943	847	542	:	256	\$14,147	\$55,203		
	Issuers included in Fiscal Plan	09	COFINA	HTA <sup>2</sup>	PBA	GDB <sup>3, 4</sup>	ERS	PRIFA <sup>5</sup>	PFC	UPR <sup>6</sup>	PRCCDA	PRIDCO	AMA	Other Central Gov't Entities	Total	Debt Issuers not incl. in Fiscal Plan	PREPA	PRASA <sup>7</sup>	Children's Trust	HFA	PRIICO	Municipality Related Debt <sup>8</sup>	Total	Total	Less: GDB Bonds (excl. TDF)	Plus: Loans from GDB/MFA Entities

Public Sector Debt

1) Unpaid principal and interest includes debt service that has been paid by insurers and is owed by the government

\$73,810

- 2) HTA includes Teodoro Moscoso bonds
- 3) GDB private loans includes Tourism Development Fund ("TDF") guarantees
  - 4) Includes GDB Senior Guaranteed Notes Series 2013-B1 ("CFSE")
- 5) PRIFA includes PRIFA Rum bonds, PRIFA Petroleum Products Excise Tax BANs, PRIFA Port Authority bonds and \$34.9m of PRIFA ASSMCA bonds
- UPR includes \$64.2m of AFICA Desarrollos Universitarios University Plaza Project bonds
   PRASA bonds includes Revenue Bonds, Rural Development Bonds, Guaranteed 2008 Ref Bonds
   Municipality Related Debt includes AFICA Guyanabo Municipal Government Center and Guaynabo Warehouse for Emergencies bonds



### DEBT SUBSTAINABILITY

### **Debt Service Schedule**

The table below summarizes the annual debt service through FY 2026 for all issuers included in the fiscal plan

ine table below summanzes the annual debt service through FT 2020 for all issuers included in the fiscal plan	ונוגפא נוופ שנו	ilidal debt	service un	ougn rT 2	020 IUI dii	issuers iii	cidaed in c	ne nscar p	Idii	
FY 2017 – FY 2026 d	FY 2026 debt service	e (\$MM)								
Fiscal year ending June 30,	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
Cash Interest										
09	\$733	\$714	669\$	\$680	\$658	\$641	\$621	\$597	\$571	\$545
PBA	186	186	183	179	175	169	163	157	151	145
COFINA	989	685	684	269	602	703	969	688	089	671
HTA <sup>1</sup>	206	201	194	188	182	175	167	160	153	145
PRIFA <sup>2</sup>	98	80	77	75	72	69	99	61	22	53
PRCCDA	19	18	17	17	16	15	15	14	13	12
PFC	26	22	54	53	51	20	48	47	4	42
UPR³	25	24	22	21	20	18	17	15	14	12
ERS	167	167	167	167	167	164	159	155	154	152
GDB	163	142	125	79	55	46	43	18	16	τ.
H COOK	00000	0 020	000 00	707 64	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2 6 6	000	1 000	64 057	2002 43
lotal	\$2,333	\$7,26	\$2,22	\$2,101	\$2,109	\$2,034	666,14	91.6'L¢	\$1,65 <i>/</i>	91,790
Principal										
09	\$395	\$351	\$392	\$439	\$334	\$328	\$378	\$402	\$428	\$454
PBA	91	99	70	74	100	102	96	103	107	100
COFINA	0	19	48	78	86	120	159	203	248	294
HTA <sup>1</sup>	131	140	126	136	142	150	146	155	164	169
PRIFA <sup>2</sup>	124	48	20	51	54	62	86	64	72	74
PRCCDA	12	12	13	14	14	15	16	17	17	18
PFC	29	30	32	33	34	36	37	39	41	43
UPR³	23	25	26	27	29	30	31	33	35	24
ERS	(0)	0	1	0	20	20	80	19	22	29
GDB	309	277	848	432	434	143	47	541	। री	248
Total	\$1.124	8979	\$1.614	\$1.296	\$1.299	\$1.097	\$1.091	\$1.590	\$1.149	\$1.470
Total debt service										
90	\$1,128	\$1,066	\$1,090	\$1,118	\$991	666\$	666\$	666\$	666\$	666\$
PBA	277	253	252	253	274	270	259	260	258	245
COFINA	989	704	732	9//	807	823	855	891	928	965
HTA <sup>1</sup>	337	340	320	324	324	325	314	315	317	314
PRIFA <sup>2</sup>	210	127	127	126	126	130	151	125	130	127
PRCCDA	30	30	30	30	30	30	30	30	30	30
PFC	98	98	98	85	85	85	85	98	98	85
UPR³	48	48	48	48	48	48	48	48	48	36
ERS	167	167	167	167	217	234	239	174	176	181
GDB	472	419	973	512	488	189	91	559	16	259
	0	0	0	0	0	0	0	0	0	0
Total	\$3,457	\$3,257	\$3,843	\$3,457	\$3,408	\$3,152	\$3,090	\$3,506	\$3,006	\$3,261



**DEBT SUBSTAINABILITY** 

## **Debt sustainability**

The table below summarizes the annual cash flow available for debt service, and calculates implied debt capacity based on a range of interest rates and coverage ratios assuming an illustrative 35 year term

Cash flow available for debt service incorporates (i) the payment of essential services, (ii) benefit of clawback revenues and (iii) a prudent contingency reserve

In the Fiscal Plan summarized below, the cash flow after Measures but before Debt Service averages \$787m per year during the period 2017 - 2026

Debt sustainability sensitivity analysis (\$MM)	alysis (\$	(MM)									
Fiscal year ending June 30 (\$ in millions)	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	'17 - '26 total
Baseline Projections Revenues Expenses Cash Flow Excl. Debt Service & Measures	\$18,952 (17,872)	\$17,511 (18,981)	\$16,407 (19,233)	\$16,434 (19,512)	\$16,494 (19,950)	\$16,590 (20,477)	\$16,746 (20,884)	\$16,953 (21,310)	\$17,204 (21,973)	\$17,509 (22,316)	\$170,799 (202,507)
Impact of Measures Revenue Measures Expense Measures	1 1	924	1,381	1,384	1,531	1,633	1,740	1,752	1,766	1,785	13,897
Total Measures	1	1,875	3,393	3,799	4,515	4,789	4,995	5,108	5,491	5,615	39,580
Cash Flow Available for Debt Service	\$1,080	\$404	\$567	\$722	\$1,059	\$903	\$857	\$751	\$722	\$808	\$7,873
Illustrative Sustainable Debt Capacity Sizing	g Analysis										
			Sensi	tivity Analy	Sensitivity Analysis: Implied Debt Capacity at 10% Contingency	ed Debt Ca	pacity at 1	0% Conting	ency		
Illustrative Cash Flow Av	vailable	\$200	\$750	\$800	\$850	006\$	\$950	\$1,000	\$1,050	\$1,100	
	3.5%	12,600	13,500	14,400	15,301	16,201	17,101	18,001	18,901	19,801	
Sensitivity Analysis: PV Rate %	4.0%	11,759	12,599	13,439	14,278	15,118	15,958	16,798	17,638	18,478	
	4.5%	11,000	11,786	12,572	13,358	14,143	14,929	15,715	16,501	17,286	
			Se	nsitivity Ar	Sensitivity Analysis: Implied Debt Capacity at 4% PV Rate	plied Debt	Capacity a	t 4% PV Ra	te		
Illustrative Cash Flow Av	vailable	\$200	\$750	\$800	\$850	\$900	\$950	\$1,000	\$1,050	\$1,100	
	2.0%	12,412	13,299	14,185	15,072	15,958	16,845	17,731	18,618	19,505	
Sensitivity Analysis: % Contingency	10.0%	11,759	12,599	13,439	14,278	15,118	15,958	16,798	17,638	18,478	
	15.0%	11,105	11,899	12,692	13,485	14,278	15,072	15,865	16,658	17,451	



VI. TSA LIQUIDITY



## Weekly cash flow forecast through 2017FY

		ľ	ľ	ľ			ľ	ľ	ľ	ľ	ŀ	ľ	ľ	ľ	ľ	ľ	ı
	Cash Flows Before Cliffs, Measures and Debt	Fcst - 1	Fcst - 2	Fcst - 3	Fcst - 4	Fcst - 5	Fcst - 6	Fcst - 7	Fcst - 8	Fcst - 9	Fcst - 10	Fcst - 11	Fcst - 12	Fcst - 13	Fcst - 14	Fcst - 15	Fcst - 16
	(figures in \$mm)	3/17	3/24	3/31	4/7	4/14	4/21	4/28	2/2	5/12	5/19	2/56	6/2	6/9	6/16	6/23	08/9
1	General Collections	\$349	\$254	\$2\$	\$71	99\$	\$760	\$186	\$63	99\$	\$334	\$60	\$44	\$29	\$134	\$520	\$57
2	Sales and Use Tax	18	13	146	2	17	14	163	Ŋ	18	2	167	4	2	18	14	171
e	Excise Tax through Banco Popular	64	ı	ı	ı	77	ı	I	ı	ı	89	ı	ı	ı	22	ı	ı
4	Rum Tax	ı	10	ı	ı	1	11	ı	ı	1	18	ı	ı	1	ı	22	1
15	Electronic Lottery	I	ı	I	I	I	I	I	I	I	ı	ı	I	I	I	14	37
9	Subtotal	\$432	\$277	\$204	\$76	\$161	\$784	\$349	\$68	\$84	\$424	\$227	\$48	\$64	\$210	\$570	\$265
7	Employee/Judiciary Retirement Admin.	ı	1	ı	ı	26	I	ı	ı	26	ı	1	ı	ı	26	ı	ı
œ	Teachers Retirement System	1	1	ı	ı	70	ı	1	1	1	1	1	ı	ı	ı	ı	ı
6	Retirement System Transfers	1	1	1	1	\$127	1	1	1	\$56	1	1	1	1	\$56	1	1
10	Federal Funds	93	110	83	123	95	119	123	95	126	93	123	49	66	107	107	121
11	Other Inflows	6	ı	11	I	I	6	11	ı	ı	ı	ı	11	I	ı	ı	11
12	Tax Revenue Anticipation Notes	ı	ı	ı	ı	ı	ı	ı	ı	ı	ı	ı	ı	I	ı	ı	ı
13	Total Inflows	\$534	\$388	\$298	\$199	\$382	\$912	\$483	\$163	\$267	\$517	\$350	\$108	\$163	\$373	\$677	\$397
14	Payroll and Related Costs	(18)	(51)	(120)	(23)	(98)	(62)	(101)	(32)	(06)	(65)	(96)	(18)	(22)	(96)	(26)	(106)
15	Pension Benefits	1	ı	(87)	I	(82)	ı	(87)	ı	(82)	ı	(87)	ı	I	(82)	ı	(87)
16	Health Insurance Administration - ASES	(23)	(23)	(22)	(23)	(53)	(23)	(09)	(23)	(23)	(53)	(23)	(7)	(53)	(23)	(23)	(22)
17	University of Puerto Rico - UPR	(18)	(18)	(24)	(18)	(18)	(18)	(24)	(18)	(18)	(18)	(18)	(9)	1	(36)	(18)	(24)
18	Muni. Revenue Collection Center - CRIM	(21)	(8)	(8)	(8)	(8)	(8)	(8)	(8)	(8)	(8)	(8)	ı	1	(15)	(8)	(26)
19	Highway Transportation Authority - HTA	I	ı	(16)	ı	ı	ı	(16)	I	(19)	ı	ı	(19)	ı	ı	(19)	(19)
20	Public Building Authority - PBA / AEP	(6)	(4)	(4)	(4)	(4)	(4)	(4)	(4)	(4)	(4)	ı	(4)	(4)	(4)	(4)	(4)
21	Other Governmental Entities	(20)	(6)	(54)	25	(20)	(6)	(54)	25	(20)	(6)	(12)	(18)	(3)	(20)	(6)	(63)
22	Subtotal - Government Entity Transfers	(\$120)	(\$92)	(\$160)	(\$57)	(\$103)	(\$92)	(\$165)	(\$57)	(\$122)	(\$92)	(06\$)	(\$54)	(65\$)	(\$128)	(\$111)	(\$191)
23	Supplier Payments	(57)	(57)	(28)	(98)	(98)	(98)	(87)	(89)	(89)	(89)	(89)	(23)	(65)	(65)	(65)	(99)
24	Other Legislative Appropriations	(24)	(14)	(2)	(2)	ı	(38)	(2)	(9)	(22)	(10)	(2)	(4)	ı	(16)	(22)	(2)
25	Tax Refunds	(12)	(13)	(4)	(1)	(9)	(38)	(4)	(7)	(4)	(4)	(31)	(3)	(1)	(4)	(9)	(41)
56	Nutrition Assistance Program	(30)	(20)	(22)	(32)	(40)	(54)	(36)	(22)	(43)	(26)	(36)	(16)	(37)	(30)	(20)	(20)
27	Other Disbursements	I	ı	I	ı	ı	ı	I	I	ı	ı	ı	(4)	ı	ı	I	(4)
28	Contingency	(16)	(16)	(16)	(53)	(53)	(53)	(53)	(53)	(53)	(53)	(53)	(23)	(23)	(23)	(23)	(23)
29	Tax Revenue Anticipation Notes	ı	ı	I	ı	ı	ı	(152)	ı	ı	ı	ı	(137)	ı	ı	ı	(135)
30	Total Outflows	(\$277)	(\$313)	(\$472)	(\$233)	(\$440)	(\$399)	(\$99\$)	(\$223)	(\$459)	(\$324)	(\$442)	(\$312)	(\$208)	(\$443)	(\$323)	(\$676)
31	Net Cash Flows Excluding Debt Service, Fiscal Cliffs and Measures	\$257	\$75	(\$174)	(\$34)	(\$28)	\$513	(\$182)	(09\$)	(\$193)	\$194	(\$92)	(\$204)	(\$44)	(\$20)	\$324	(\$279)
32	Bank Cash Position, Beginning (a)	\$319	\$576	\$650	\$477	\$442	\$384	\$897	\$716	\$655	\$462	\$656	\$564	\$360	\$316	\$246	\$570
33	Bank Cash Position, Ending (a)	\$576	\$650	\$477	\$442	\$384	\$897	\$716	\$655	\$462	\$656	\$564	\$360	\$316	\$246	\$570	\$291



### **Liquidity Principles for FY 2018**

- No external short-term financing
- Rollout of Disbursement Authorization Group in order to enforce priority of payments through defined critical services (see Section VII)
- Consolidate dispersed treasury functions and put in place oversight over accounts not centrally managed
- Refine and regularly update 13 week cash analysis with detailed forecasting of cash receipts and disbursements
- Provide detailed daily performance projections, results, and variances



# VII. FINANCIAL CONTROL REFORM



## **Current state of financial controls**

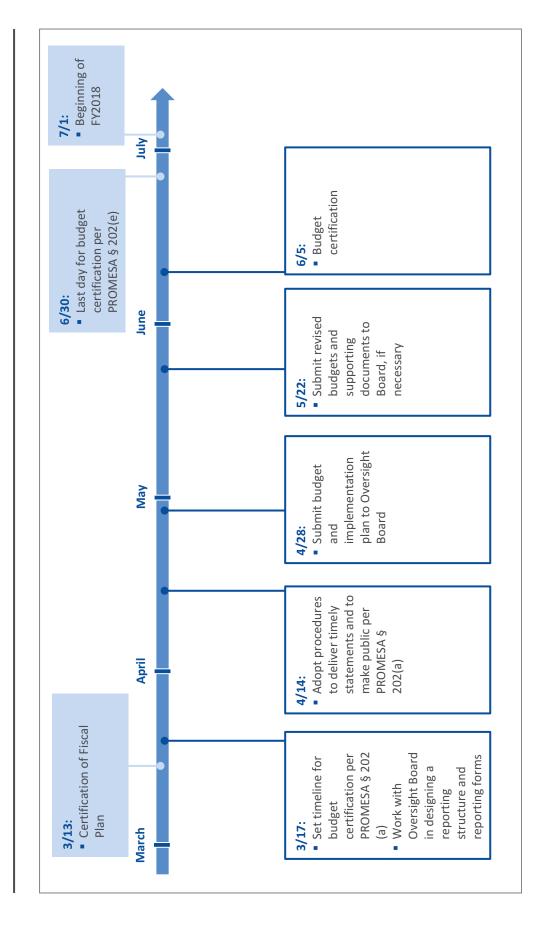
FINANCIAL CONTROLS

- Cash is not centrally managed
- No central office has visibility across all spending
- Procurement agencies do not actively enforce terms and specifications
- Limited coordinated effort to eliminate major cash outlays
- Limited sweep of cash into general fund accounts
- Cash disbursements is a manual and subjective process handled at Hacienda
- No formal structure for reporting and release of audited financials
- Target is to improve level of detail on forecasting and specificity around assumptions
- "Top-down" approach, based on prior year's Budget
- Bank-to-book reconciliations are not often prepared in a timely manner
- No tracking mechanisms exist to measure intra-year actual expenditures vs. budget on an accrual basis I



**Budget certification per PROMESA § 202** 

FINANCIAL CONTROLS





# Quarterly budget compliance process per PROMESA § 203

Quarterly Action	PROMESA section	Description	Proposed dates (mm/dd/yy)
Reporting <sup>1</sup>	• § 203 (a)	<ul> <li>Governor to submit a report describing: (1) the actual cash revenues, expenditures, and flows and (2) any other information requested by the Board</li> </ul>	<ul> <li>Q1: 10/15/17¹</li> <li>Q2: 1/16/18</li> <li>Q3: 4/16/18</li> <li>Q4: 7/16/18</li> </ul>
External auditing	• § 203 (b)	<ul> <li>Oversight Board to communicate the result of external auditing report to the government and identify any inconsistencies with the projected revenues, expenditures, or cash flows set forth in the certified Budget for such quarter</li> </ul>	<ul> <li>Q1: 11/10/17</li> <li>Q2: 2/12/18</li> <li>Q3: 5/10/18</li> <li>Q4: 8/10/18</li> </ul>
Correction of variance	• § 203 (b)	<ul> <li>Government to provide additional information regarding any inconsistencies with the certified budget and implement remedial action to correct variances</li> </ul>	<ul> <li>Q1: 11/20/17</li> <li>Q2: 2/20/18</li> <li>Q3: 5/21/18</li> <li>Q4: 8/20/18</li> </ul>
Certification of variance / or Budget reductions by Board	• § 203 (c) and (d)	<ul> <li>Board to certify that the government is at variance with the applicable certified Budget, and that the Government has initiated such measures as the Board considers sufficient to correct it</li> <li>If the variances are not corrected, the Board shall make appropriate reductions in nondebt expenditures and may institute automatic hiring freezes in instrumentalities and prohibit them from entering in any contract in excess of \$100,000</li> </ul>	• Q1: 12/11/17 • Q2: 3/12/18 • Q3: 6/11/18 • Q4: 9/10/18
Termination of budget reductions	• § 203 (e)	<ul> <li>The Board should decide whether the government or instrumentality has made the appropriate measures to reduce expenditures or increase revenues and cancel the reductions</li> </ul>	Ongoing



### **Budget and Forecasting process**

FINANCIAL CONTROLS

Define a timeline for each quarter's budget

Certification process must adhere to PROMESA requirements

Should include, but not be limited to:

Certification process according to PROMESA requirements

Reporting, external auditing, and variance certifications

Set guiding principles for budget and forecasting

Budget should be prepared...

Within the confines of the overall fiscal plan

As a positive cash balance with sufficient safety margin, due to lack of access to capital markets Ī

> Set, update, and track targets every quarter

Use performance metrics, e.g.,:

Status? On track / Delayed / Completed

Reached target?

Above / below past instances?

Implement measures to correct variances from budget



### **Disbursement process**

FINANCIAL CONTROLS

Define disbursement process

Set guidelines and principles

Work to match budget to disbursement authorizations

disbursement process that involves the adequate authorities Identify an effective, centralized, and time-sensitive

Incorporate a mechanism that confirms alignment between revenues and expenses

Implement a centralized disbursement digital database

 Centralize into a single Treasury account with a corresponding database

Update and review periodically

 Set a minimum available liquidity threshold and an alertsystem

Set, update, and track metrics every quarter

Establish preventive measures

 Implement detective procedures to correct problems before they arise

Design a process to correct variances from budget mid-year



#### Exhibit A

FAFAA Letter, dated May 31, 2017

BY ELECTRONIC MAIL

May 31, 2017

#### Natalie A. Jaresko

Executive Director Financial Oversight and Management Board for Puerto Rico

Dear Ms. Jaresko:

Reference is hereby made to your letter dated May 29, 2017, whereby the Fiscal Oversight and Management Board for Puerto Rico (the "FOMB") made certain revisions to the revenue forecast for the fiscal year 2018, pursuant to its statutory right under Section 202(b) of PROMESA.

The Puerto Rico Fiscal Agency and Financial Advisory Authority ("FAFAA"), on behalf of the Government of Puerto Rico (the "Government"), hereby requests that the certified Fiscal Plan be amended in accordance with the revised revenue forecast as follows:

- Revised revenue estimates. Revenues for fiscal year 2018 should be reduced by \$215 million. This reduction takes into consideration the impact of various fiscal measures being enacted by the Government in fiscal year 2018. The reduction is offset by an improvement due to higher revenue collections in fiscal year 2017 the Government anticipates will reoccur in fiscal year 2018. A full list of the changes required is included in Appendix A.
- Limitation on access to Sales and Use Tax revenues. Fiscal year 2018 non-general fund Sales and Use Tax revenues should be reduced by \$519.
- One-time additional healthcare revenues. As a result of the recent enactment of the Consolidated Appropriations Act in Congress (Public Law No: 115-31), Puerto Rico will receive an additional \$295.9 million in one-time funding for its Medicaid program.
- Pay-Go Reimbursements General Fund. Additional revenue of \$390 million should be added to the general fund due to pension reimbursements from other agencies and asset sales subject to continuing diligence.
- Pay-Go Reimbursements Other Income. Additional revenue of \$344 million should be added to the other income fund due to pension reimbursements from other agencies and asset sales subject to continuing diligence.

It should be noted that the Pay-Go Reimbursements will be revenue neutral when considering the offsetting effect of the pension expense. Furthermore, the revised revenue estimates and other

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recent developments have been incorporated in the fiscal year 2018 proposed budget. FAFAA will be updating and forwarding the corresponding documents accordingly.

The Government is fully committed to comply with PROMESA and to put Puerto Rico on a path of sustainable economic growth. We look forward to continue this collaboration.

Gerardo J. Portela Franco

**Executive Director** 

c. Elías F. Sánchez-Sifonte, Esq. Members of the FOMB



Appendix A<sup>1</sup>

Fiscal year ending June 30 (\$ in millions)	Cei	rtified FP	Revised
		2018	2018
General Fund Revenues:			
Individual Income Taxes	\$	1,760	\$ 1,800
Corporate Income Taxes		1,473	1,510
Non-Resident Withholdings		666	640
Alcoholic Beverages		260	257
Cigarettes		109	110
Motor Vehicles		321	318
Excises on Off-Shore Shipment Rum		173	149
PayGo Reimbursement		-	390
Other General Fund Revenue		386	363
General Fund Portion of SUT (10.5%)		1,655	1,567
Net Act 154		1,556	1,533
General Fund Revenue	\$	8,359	\$ 8,637
Additional SUT (COFINA, FAM & Cine)		877	358
PayGo Reimbursement		-	344
Other Tax Revenues		1,396	1,294
Other Non-Tax Revenues		576	575
Federal Transfers		7,168	7,168
Loss of Affordable Care Act ("ACA") Funding		(865)	(865)
Additional Medicaid Funding		-	296
Revenues before Measures	\$	17,511	\$ 17,807
Revenue Measures	\$	924	\$ 924
Total Revenues after Measures	\$	18,435	\$ 18,731

<sup>&</sup>lt;sup>1</sup> As provided by the FOMB on its letter dated May 29, 2017.